

Business-to-Build Workflow Value Ledger

Illustrative one-page report. A senior business analyst used AI to turn a stakeholder request into clarified intent, acceptance criteria, product tradeoffs, data questions, and implementation notes.

Governance readout Proceed with constraint	Workflow AI-assisted business-to-build handoff	Scenario BA + AI moved from intent to requirements and delivery notes
--	--	---

Executive Summary

The workflow produced useful acceleration. The analyst moved from a loose stakeholder request to a clearer build path faster than a conventional handoff would normally allow. The gain is real, but review is still needed: several assumptions crossed from business analysis into product and delivery territory before formal acceptance.

What Happened

Business workflow step	Workflow Value Ledger record
Stakeholder request	Intent captured: customer reporting workflow needs simplification.
BA + AI clarification	Evidence recorded: requirements draft, acceptance criteria, and open data questions.
Product decision	Commitment signal recorded: proposed scope accepted for review, not final approval.
Delivery tradeoff	Constraint recorded: implementation path depends on one unverified product assumption.
Operational outcome	Next calibration required: validate whether the delivered change reduces manual work.

Ledger Readout

Cost provenance	Evidence coverage	Workflow quality
Attached	Complete enough to review	High QTF / moderate PEI
Governance state	Human contribution	Next calibration
Proceed with constraint	Correction and synthesis recorded	Review outcome after follow-through

Why This Matters

This is not cost accounting and not traceability alone. The Workflow Value Ledger connects resource evidence with decision-quality governance: what AI helped produce, what human judgment changed, what evidence supports the result, and whether the work is ready to commit.

Recommended Next Action

Proceed with constraint	Product owner reviews the promoted assumptions. Delivery lead confirms the implementation dependency. BA records final acceptance or deferral after review. Outcome is checked after the workflow is used in practice.
--------------------------------	--

Illustrative report for Epistema demo use. The ledger shape aligns with the public Workflow Value Ledger card: cost provenance, evidence coverage, workflow quality, governance state, human contribution, and next calibration.